Procurement Title

Provision of Lancashire Skills Bootcamp Services – Wave 5.

Procurement Option

Open Tender Procedure compliant with the Public Contract Regulations 2015.

New or Existing Provision

Existing – current contract end date 30/09/2024 with delivery to be completed by 31/03/2024.

Estimated Contract Value and Funding Arrangements

The estimated contract value to be tendered under Wave 5 is $\pm 5,346,500$. This is for a one year project (Wave 5) from April 2024 – March 2025. Within the tender there will be potential options to extend the contract using future funding, which would create a total contract value of circa $\pm 10,000,000$.

Under the existing Wave 4 contracts, extension options are expected to be proposed for April 2024 – March 2025 to suppliers for circa £1,096,500.

All funding is subject to award of a DfE grant, with a requested proposal amount of circa £6,443,000 to cover the 2024-2025 period. The County Council is not guaranteed to receive the full amount, therefore the above contract costs are subject to change following receipt of the DfE grant. Further detail around the contractual costs can be found within the contract detail section of this report.

Contract Duration

The contract is anticipated to commence on or shortly after the 1st April 2024. The contract will expire on 31st September 2025 however, all Skills Bootcamp delivery is to be completed by 31st March 2025. The remaining 6 months (up to September 2025) is in place to enable job outcomes to be achieved in line with requirements.

The County Council is including the option to extend the contracts in a number of scenarios for period(s) of up to 24 months until the 31st September 2027 for Service Providers who are satisfactorily meeting the KPIs and objectives of the project and where further funding has been secured.

Lotting

The Tender will be split into the following lots:

- 1. Construction
- 2. Engineering & Manufacturing
- 3. Digital
- 4. Sales, Marketing & Procurement
- 5. Creative & Design
- 6. Pathways to Advance Apprenticeships
- 7. HGV
- 8. Other

These lots will ensure Skills Bootcamps can offer a wide scope of delivery to meet the skills gaps identified in Lancashire. The lotting structure matches the recommended DfE approach used in the proposal document for grant funding for Wave 5 (April 2024 – March 2025).

A set number of learners is apportioned to each lot based on initial expression of interests however, this is subject to change based on confirmation of grant funding from the DfE and the outcome of the tender.

Evaluation

Quality Criteria 90%

Financial Criteria 10%

The contract(s) will be established by evaluating tenderers against the following criteria:

- Stage 1: The Standard Selection Questionnaire will evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability questions, relevant experience, Health and Safety and Quality Assurance. Each tenderer must pass this stage to proceed to stage 2.
- Stage 2: The tender bids will be evaluated on:
 - 90% Quality (includes approach to delivery (40%), capacity and knowledge (15%), programme plan (10%), justification of value for money based on bootcamp job roles / technical skills requirements (15%) and social value (10%)
 - 10% financial. A lower financial weighting has been apportioned due to the County Council using a benchmark cost per learner per Bootcamp and the potential inclusion of ceiling prices.

Contract Detail

This procurement will seek applications for Lancashire Skills Bootcamps which will support Lancashire and its employers to fill skills shortages, by bringing participating individuals closer to better jobs through training, which meets the skills needs of local employers and providing guaranteed interviews.

The overall aim is to procure a programme of Skills Bootcamps across Lancashire in the priority areas to fill the hard-to-fill vacancies business are experiencing and to give Lancashire residents the opportunity to upskills and access new career paths.

The County Council is inviting quotes via an Open over threshold tender for the delivery of Skills Bootcamp provision for the following priority areas:

- Construction specifically looking for: Construction Plant Operatives, Civil Engineering, Groundworks and Highways, Constructions Site Supervisors, and Retrofit, Heat Pump and Solar Thermal Hot Water Installation.
- Engineering and Manufacturing specifically looking for: Manufacturing Operatives and Technicians, Electric Vehicle Maintenance, Telecoms, Additive Manufacturing, Automation and Robotics, and Electrical Skills.
- Digital Specifically looking for: Cyber Security, Data Analyst, IT Technical Support, Front End Web developer, and Software Development.
- Sales, Marketing and Procurement Document/Finance Control, Leadership and Management, International Trade, Procurement, and Marketing.
- HGV specifically looking for: Cat C, Cat C CE.
- Other specifically looking for: Teaching Assistant, Agriculture, Healthcare, Admin and Clerical in Healthcare Sector, and Project Management.

The previous and current skills bootcamp contracts were established on a similar basis, with some contracts being extended into further wave periods, please see the breakdown below with rounded costs:

- Wave 3 (22-23) Tendered contract cost: £1,250,542
- Wave 3 extensions (23-24) (using wave 4 funding): £1,114,354
- Wave 4 (23-24) Tendered contract cost: £1,981,100

Under this Wave 5 funding there will be the 2 areas below:

- Wave 5 Tendered contract: £5,346,269
- Wave 4 extensions: £1,096,637

Future funding may be received within 24/25 and 25/26 which will allow extensions to the Wave 5 contracts, which are estimated to be up to circa £3,600,000.

The County Council is currently awaiting confirmation of the DfE grant funding therefore all information provided is based on the proposal submitted as part of the grant funding application, and is therefore subject to change based on the awarded value to the County Council.

Throughout the Wave 5 period research will be completed as to a longer-term procurement route for accessing Skills Bootcamp Services as more funding is applied and granted to the County Council.

Procurement Title

Reactive Gully Cleansing

Procurement Option

Open Tender Procedure compliant with the Public Contract Regulations 2015.

New or Existing Provision

New contract for a continuing requirement for Reactive Gully Cleansing across Lancashire.

Estimated Annual Contract Value and Funding Arrangements

The total estimated value of Reactive Gully Cleansing in Lancashire is £1,500,000 per annum. £7,500,000 over 5 years.

Funding is to be made available from the revenue budget for Highways.

Contract Duration

The Framework Agreement will be established for a period of 4 years.

Lotting

The Framework Agreement will be split into two Lots: Lot 1 – East Area Lot 2 – West Area

Lot 2 – West Area

Service Providers will be ranked for each Lot.

Evaluation

Selection Stage (Pass/Fail):

The tender will be evaluated using the Standard Selection Questionnaire which is compliant with the Public Contract Regulations 2015.

The Standard Selection Questionnaire will evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability questions, relevant experience, Health and Safety and Quality Assurance. Each tenderer must pass this stage in order to proceed to the award stage.

Award Stage:

The evaluation will be based on 25% Quality Criteria and 75% Price.

The Quality criteria will consist of technical questionnaire which will include social value and environmental awareness and commitment to quality including mobilisation and contract management.

The Price evaluation will be of submitted rates for the service required as part of the contract.

The scores awarded for the Quality and Price criterion will be added together to give the Tenderer's overall score, which will be used to rank the Providers (per Lot).

Background

The Highways Service have an ongoing requirement for the reactive cleansing of gullies across Lancashire.

In 2020, a Framework was awarded for a Gully Emptying Framework which consisted of two Lots.

Lot 1 Reactive CCTV Works/Gully Jetting and

Lot 2 Planned Gully Emptying.

The contractor appointed to Lot 2 (Planned Gully Emptying) on the original Framework was unable to meet the requirements of the Framework and withdrew their services. The Reactive Gully CCTV Works/Gully Jetting was then temporarily undertaken by Lancashire County Council (Highways Services). A separate tender procedure was conducted to put in place a new Framework for Lot 2 Planned Gully Emptying (approved by Cabinet 1st December 2022).

This new Framework is a replacement Framework for Reactive CCTV Works/Gully Jetting only (which is due to expire in February 2024).

Contract Detail

The Agreement will be used by Highways, for a reactive Gully Emptying / CCTV Works / Gully Jetting service.

This will enable Highways to call off services from these Lots for Gully Emptying / CCTV works and Gully Jetting services to ensure a continued service is provided.

Procurement Title

The Provision of Surface Carriageway Road Planing

Procurement Option

Open Tender Procedure compliant with the Public Contract Regulations 2015.

New or Existing Provision

New Framework Agreement for a continuing requirement for surface carriageway road planing across Lancashire.

Estimated Annual Contract Value and Funding Arrangements The total estimated value of surface carriageway road planing works, across Lancashire is £850,000 per annum; £3,400,000 over 4 years.

Funding is to be made available from the revenue and capital budgets for Highways depending on the scheme.

Framework Duration

The Framework will be awarded for a 4-year period commencing in March 2024.

Lotting

The contract will include 2 Lots.

Lot A

Planing by measured surface area.

A mini competition will be conducted for each project based on a measured area. All contractors appointed to one or more Lot B sub-lots will be appointed to Lot A and will be invited to tender for mini competitions.

Lot B

Ranked sub-Lots based on the schedule of rates for planing works - dependent on the size of the machines operated by contractors.

Lot B1 – Cold Planing Machine – 0.35m

Lot B2 – Cold Planing Machine – 0.50m

Lot B3 – Cold Planing Machine – 1.00m

Lot B4 – Cold Planing Machine – 1.20m/1.5m

Lot B5 – Cold Planing Machine – 2.00m/2.10m

Lot B6 – Cold Planing Machine – 3.20m

Contractors are able to tender for and be appointed to one or more Lot B sub-lots. Contractors appointed to the Framework will be ranked for each sub-lot based on the schedule of rates submitted with the tender return. Work will be offered to the first ranked contractor for the applicable sub-lot. If the first ranked contractor is unable to accept the work, Highways will contact the contractors in ranked order for each sub-lot until work is appointed.

Evaluation

Selection Stage (Pass/Fail):

The tender will be evaluated using the industry standard PAS:91 Supplier Questionnaire which is compliant with the Public Contract Regulations 2015.

The Supplier Questionnaire will evaluate contractors against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical and professional capability questions, Health and Safety, Quality Management and Environmental Management. Each tenderer must pass this stage in order to proceed to the award stage.

Award Stage:

The evaluation will be based on 20% Quality Criteria and 80% Price.

The Quality criteria will consist of a technical questionnaire which is expected to cover the areas of health & safety and social value.

The Price evaluation will comprise submitted rates for the work required as part of the framework and shall be based on estimated annual quantities detailed on the Schedule of Rates included in the tender pack.

Background

The Highways Service have an ongoing requirement for the provision of surface carriageway road planing across Lancashire.

The successful contractors will be required to provide equipment and experienced labour for any work awarded via Lot A or Lot B.

The road planing contractors use plant & machinery to remove part, or all, of the road surface in preparation for road re-surfacing.

Framework Detail

The Highways Service is to appoint a maximum of up to 5 service providers to the framework to provide the road planing works. The contractors will be required to meet the LCC Specification which will be prepared for the tender. The Specification will outline the standards that the contractors are expected to work to, and the equipment required. The Specification will include the relevant sections from the 'Manual of Contract Documents for Highways Works' (MCHW).

The Framework will state that contractors shall be permitted to submit revised pricing to the County Council on an annual basis and this shall determine the rankings for each sub-Lot of Lot 2. The County Council will request and review evidence to substantiate any proposed increase to the contractors rates.